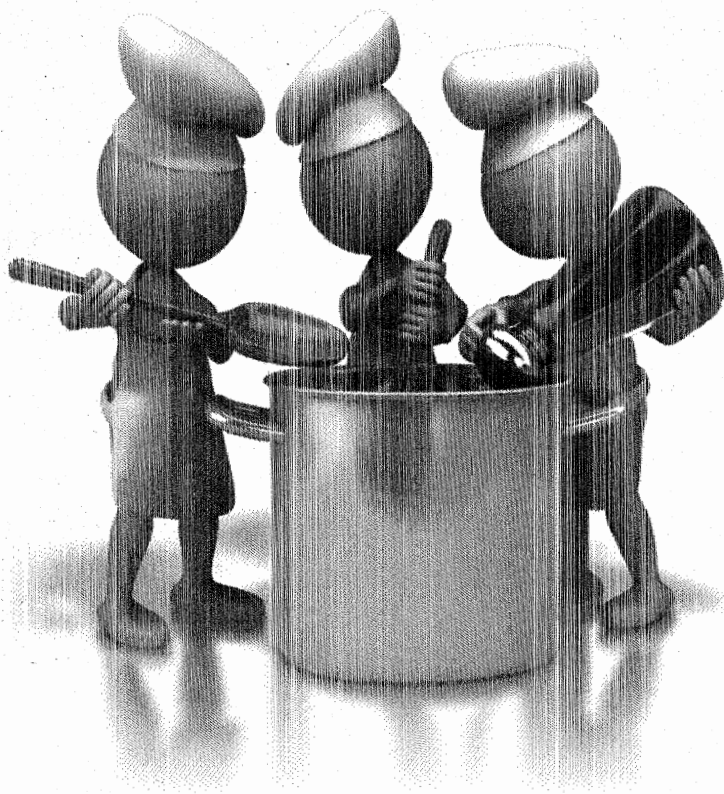


BSBSMB401

Establish legal and risk management requirements of small business

Learner Workbook



A stylized, handwritten signature in black ink, located in the bottom right corner of the page. The signature is composed of several loops and sharp angles, making it difficult to read.

Table of Contents

Table of Contents	2
Candidate Details.....	3
Assessment – BSBSMB401: Establish legal and risk management requirements of small business	3
Competency Record to be completed by Assessor.....	4
Activities	6
Activity 1A	6
Activity 1B	7
Activity 1C	8
Activity 2A	9
Activity 2B	10
Activity 2C	11
Activity 3A	12
Activity 3B	13
Activity 3C	14
Activity 3D	15
Activity 4A	16
Activity 4B	17
Activity 4C	18
Activity 4D	19
Skills and Knowledge Activity.....	20
Major Activity.....	21

Candidate Details

Assessment – BSBSMB401: Establish legal and risk management requirements of small business

Please complete the following activities and hand in to your trainer for marking. This forms part of your assessment for BSBSMB401: Establish legal and risk management requirements of small business

Name: Scott Craig
 Address: Unit 1A 13 KUNDE STREET
BEACHMERE QLD 4510
 Email: Scott.craig1@hotmail.com
 Employer: ADD Aussie dust and deisel

Declaration

I declare that no part of this assessment has been copied from another person's work with the exception of where I have listed or referenced documents or work and that no part of this assessment has been written for me by another person.

Signed: S. Craig
 Date: 11 JAN 2021

If activities have been completed as part of a small group or in pairs, details of the learners involved should be provided below;

This activity workbook has been completed by the following persons and we acknowledge that it was a fair team effort where everyone contributed equally to the work completed. We declare that no part of this assessment has been copied from another person's work with the exception of where we have listed or referenced documents or work and that no part of this assessment has been written for us by another person.

Learner 1: _____
 Signed: _____
 Learner 2: _____
 Signed: _____
 Learner 3: _____
 Signed: _____

Competency Record to be completed by Assessor

Learner Name:

Scott Craig

Date of Assessment:

The learner has been assessed as competent in the elements and performance criteria and the evidence has been presented as;

	Assessor Initials
Authentic	
Valid	
Reliable	
Current	
Sufficient	

Learner is deemed:

COMPETENT

NOT YET COMPETENT (Please circle)

If not yet competent, date for re-assessment:

Comments from Trainer / Assessor:

Assessor Signature:

Observation/Demonstration

Throughout this unit, you will be expected to show your competency of the elements through observations or demonstrations. Your instructor will have a list of demonstrations you must complete or tasks to be observed. The observations and demonstrations will be completed as well as the activities found in this workbook. An explanation of demonstrations and observations:

Demonstration is off-the-job

A demonstration will require:

- Performing a skill or task that is asked of you
- Undertaking a simulation exercise

Observation is on-the-job

The observation will usually require:

- Performing a work based skill or task
- Interaction with colleagues and/or customers

Your instructor will inform you of which one of the above they would like you to do. The demonstration/observation will cover one of the unit's elements.

The observation/demonstration will take place either in the workplace or the training environment, depending on the task to be undertaken and whether it is an observation or demonstration. Your instructor will ensure you are provided with the correct equipment and/or materials to complete the task. They will also inform you of how long you have to complete the task.

You should demonstrate that you can:

1. Identify and implement business legal requirements
2. Comply with legislation, codes and regulatory requirements
3. Negotiate and arrange contracts

You should also demonstrate the following skills:

- Reading
- Writing
- Oral Communication
- Numeracy
- Navigate the world of work
- Interact with others
- Get the work done

Activities

Activity 1A

Estimated Time	30 minutes		
Objective	To provide you with an opportunity to identify and research possible options for the business legal structure using appropriate sources		
Activity	1. Conduct your own research and document advantages and disadvantages in creating the types of legal structure detailed in this table.		
	Type	Advantages	Disadvantages
	Cooperative	1. Its main advantage is it benefits its patron members 2. Inexpensive to register 3. All members have an equal vote regardless of there level of investment or involvement in the Company	Co-operatives formed to provide a service to members rather than a return of investment, it may be difficult to attract potential members seek financial return. Members providing more involvement than others will still get one vote. requires ongoing training for members
	Trust	Provides asset protection and limits liability in relation to bussiness Trust are very flexible for tax purposes.	• The structure is complex • The powers of trustees are restricted by the trust deed • Trust can be expensive to establish and maintain • Problems can be encountered when applying for loans
	Association or not-for-profit legal structure	Employment Commitment rewards financial benefits	limited funding social pressure Public Scrutiny

Activity 1B

Estimated Time	20 minutes
Objective	To provide you with an opportunity to determine legislation and regulatory requirements affecting operations of the business under its chosen structure.
Activity	1. Report on your organisation or in accordance with directions from the instructor, the legislation and regulatory requirements affecting the operations of your business. 1. Day Commences with sign on face recognition ipod 2. Meetings are recorded and signed by all members attending meeting including toolbox meetings on site. Bookkeeper is assigned for pays to staff as well as general company Book Keeping. Corporations act 2001 govern all Companies financial reporting. Have all financial statements and reports ready for lodgement at the end of every financial year. Send out financial statements to all Company members. Hold a general meeting with supervisors Annually

Activity 2B

Estimated Time	25 minutes
Objective	To provide you with an opportunity to identify taxation principles and requirements relevant to the business, and follow procedures to ensure compliance, and identify and carefully maintain legal documents and maintain and update relevant records to ensure their ongoing security and accessibility.
Activity	1. Define a sole trader, an incorporated company and a trust. A sole trader is a self employed person who runs and controls their own business and is personally responsible for their own assets and debts. An incorporated company is made up of shares and can have many owners which are known as share holders. A trust company is an entity set up to protect company assets and security. 2. What legal documents may you have to maintain? ABN certificate of incorporation Constitution documents certificate of currency (for public liability) ASIC registration TFN (tax file number) deed (partnership agreements) WHS documents financial reports annually five year for non company and seven for financial records for companies company minutes register of members and directors accounting software xero or quickbooks

Activity 2C

Estimated Time	20 minutes
Objective	To provide you with an opportunity to monitor provision of products and services of the business to protect legal rights and to comply with legal responsibilities and conduct investigations to identify areas of non-compliance with legal and regulatory requirements, and take corrective action where necessary
Activity	1. Suggest three options that could likely cause an error in compliance. For the areas identified, give your recommendations on ways to eliminate future occurrences. Book Keeping - monitored on a regular basis always check compliance with the act. insure efficient lodging of annual taxation and bus forms swms - make sure all employees have read and signed swms. Correct ppe is worn at all times tool Box meetings are had. Business registration and licences - check regularly that all licences and business registrations are up to date if change make sure it's reported to ASIC monitor legislation changes

Activity 3A

Estimated Time	25 minutes
Objective	To provide you with an opportunity to seek legal advice on contractual rights and obligations, if required, to clarify business liabilities, investigate and assess potential products or services to determine procurement rights and ensure protection of business interests where applicable
Activity	1. In pairs, groups or individually list five contractual rights and obligations that could give cause to potential business liabilities. • Firm of licensing not having the correct licence for the job • Failure to have sufficient liability • using a lesser material than what was in the Contract • defects • not following safety procedures

Activity 3B

Estimated Time	30 minutes
Objective	To provide you with an opportunity to seek legal advice on contractual rights and obligations, if required, to clarify business liabilities, investigate and assess potential products or services to determine procurement rights and ensure protection of business interests where applicable.
Activity	1. List five products or services to determine procurement rights and ensure protection of the business interests where applicable. 1. public liability 2. insurance for damages to property • Plan your purchasing • make sure they have current licences for service provided • Be sure they are reliable • delivery times making sure they can product to you so you can get job finish on contractual time • Quality of product and value

Activity 3C

Estimated Time	30 minutes
Objective	To provide you with an opportunity to negotiate and secure contractual procurement rights for goods and services including contracts with relevant people, as required, in accordance with the business plan
Activity	1. Create a five point plan on negotiating for securing contractual procurement rights for goods and services contracts. • prepare before effectively • Understand everybody's needs involved in the contract and all interests are considered. • investigate quantity of stock needed and supplier can supply that amount. • negotiate a fair price to all for all parties involved • review all clauses in contract are correct and you understand what is in the contract

Activity 3D

Estimated Time	25 minutes
Objective	To provide you with an opportunity to identify options for leasing/ownership of business premises and complete contractual arrangements in accordance with the business plan
Activity	1. What would be your choice, to either lease or purchase premises for a small business in your capital city, and why? my choice would be lease reasons why are financially its a better decision as the money you save on buying a property you can put back into the business. Also your lease is a set time frame which if you need to leave the premises at the end of your lease you can. if your business gets bigger and you need a bigger place your not bounded by owning the property and going through a lengthy selling process.

Activity 4A

Estimated Time	20 minutes
Objective	To provide you with an opportunity to identify potential internal and external risks to the business
Activity	1. Give examples of internal and external risks that may affect your organisation. 1. internal risk getting sued by workers incase of injury from a machine. 2. Theft by workers 3. strikes 4. Material not getting delivered 5. bad management 6. Computer failures (loss of docs) 7. under quoting External risk 8. unions 9. damages to property 10. break in to property 11. invoices not getting paid

Activity 4B

Estimated Time	30 minutes
Objective	To provide you with an opportunity to assess the probability and impact of identified risks
Activity	1. For each risk you identified in Activity 4A, assess its probability and impact. 1. unlikely - impact loss of funds from company 2. Possible - loss of equipment 3. Possible - lose workers to complete projects 4. unlikely - " 5. Possible - loss of staff 6. highly unlikely - loss of docs 7. unlikely - no profit made 8. Possible - work stops 9. likely - pay for damages 10. unlikely - loss of equipment or stock 11. Possible - no money coming into company

Activity 4C

Estimated Time	25 minutes
Objective	To provide you with an opportunity to prioritise risks for treatment
Activity	1. Create probability-impact matrix and determine which risk has the highest priority.

Activity 4D

Estimated Time	25 minutes
Objective	To provide you with an opportunity to develop actions to mitigate risks including identifying insurance requirements and adequate cover
Activity	1. You are about to take out an insurance policy. Thinking about the likely risks to your business, suggest the approach and cover you would likely use to insure against the following risks. damages to property or persons Public liability - work cover invoices not getting paid income insurance break into property area Contents insurance management liability insurance - againsts defamation, legislative breaches including fines and penalties business insurance - againsts theft, glass, and property Cyber liability insurance - in Case of a cyber attack on important business files.

	What extra or voluntary insurance could you also get, and why?
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Product insurance - in case a product gets stolen or damaged.

indemnity insurance; protects against liability and damages including
Court cost

Business insurance - theft; glass, and property

management, liability insurance - covers defamation, legislation breaches, including fines and penalties