

CUSTOMER QUOTATION NO. 123

To: Whom It May Concern

Quote No: 123
Site: Commercial Project
Site Address: Brisbane St,
Brisbane QLD 4000

Description

Thank you for choosing Stainless Steel QLD to provide a quotation for your project.

Below you will find our inclusions, exclusions and assumptions, as well as a breakdown of items that are individually costed.

To assist you, please read this quotation in conjunction with the set of coloured **marked up plans**, which are attached to the email.

Unless otherwise noted throughout the detailed quotation, the following inclusions, exclusions, and assumptions apply:

Inclusions

- Design Consultation and Shop Drawings
- Site Measures & Consultation
- RPEQ Form 15 & Form 16 where required
- Supply of all products to site
- Installation (including all fixings and core drilling)
- Standard Commercial Powder Coating
- Tape Protection of Finished Works
- Safety PPE and Requirements
- Insurances - Work Cover, Public Liability (\$20 Million), Professional Indemnity (\$10 Million), Contract Works (\$1 Million)
- QBCC Registered, Building Code Compliance, and apprentice hours available.

Exclusions

- Vertical lifting (crane by builder)
- Scaffolding erection, hire and Safety Barriers
- Crane hire, EWP hire, or specialised equipment hire
- Working out of Swing Stage or EWP equipment which will slow down installation
- Installing through temporary scaffold
- Part installations (i.e. installing balustrade frame only, then glass at later date)
- XRay of slabs prior to any drilling
- Specialised protection of finished goods, such as wrapping or capping.
- Suitable substrate / noggins / anchor points to affix to
- Engineering review of substrate to affix to
- Scope not covered in highlighted drawings or scope of works.
- Defects caused by other trades
- Specialised engineering samples or prototypes

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- Rubbish Bins or skips

Assumptions

In preparing this quotation, SS QLD has assumed the following:

- Working 8 hour days between 6am - 4pm Mon - Fri
- A tender review meeting to be conducted prior to signing contract
- Balustrade Design typically to C3 Load Classification (unless otherwise noted)
- Wind design speed typically to 50m/s (unless otherwise noted)
- Standard Contract Payment terms - Claims on 25th, 30 Days EOM with 5% retention. 2.5% released on practical completion, 2.5% released 12 months from practical completion date.
- Unless otherwise agreed, the way we value our typical % progress claims per item are:

10% Deposit

10% Workshop Drawings & Engineering Sign Off

20% Material/Glass Costs Incurred

10% Manufacture Completed

10% Powder Coat / Surface Finishing

10% Packaging / Shipping

30% Installation Completed

Credit Card facilities are available, however they incur a surcharge.

Typical Lead Times

Below are some typical lead times for certain aspects of our workflow. Lead times are dependant on size and value of the scope, however, a typical workflow time frame from shop drawing approval to onsite installing is approx **2-4 weeks**.

Example Lead Times

Contract Review: 1-2 weeks

Concept Drawings: 1-2 weeks

Full workshop drawings: 1-4 weeks per item (scope dependant)

Local Glass: 2-3 Weeks

Import Glass: 8-12 Weeks

Aluminium Mill Run: 2-4 weeks

Powdercoating: 1-2 weeks

Terms and Conditions

All works details in this quote must be covered under a contract. Please provide a contract for immediate review. If you do not have a contract, we can provide Master Builders template to complete with our standard terms.

Acceptance

If you are considering SS QLD to complete your project, please contact our Sales Team to set up pre-contract review, and site inspection (if required).

No fabrication will begin until the contract documentation is signed and returned.

Project Handover

After receiving a letter of intent from our client, SS QLD will detail and issue a set of 'concept' drawings for each item listed on the quotation. Each drawing is required to be approved and returned. If any engineering is required, this will be confirmed prior to ordering the materials. Materials can then be ordered ready for fabrication.

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Typically this process takes around 3-4 weeks and is then handed over to the Project Manager.

Fabrication and Installation

The Project Manager schedules the project to be manufactured, powder coated and installed. The project manager will liaise with the Site Manager throughout this process.

Progress Claims

Progress claims will be issued by the 25th of every month (or as per Contract requirements) in the format of a spreadsheet. This can vary from project to project depending on your requirements.

Warranty and Certification

After practical completion has occurred, a maintenance manual and any relevant certificates will be issued, with the final claim invoice, and relevant retention release.

Summary	
Type ILG-320A Stainless Steel Internal Panels - Flat	\$1,603,086.00
Type ILG-321 Stainless Steel Internal Panel - Perforated	\$117,218.00
Type ILG-322 Stainless Steel Internal Panels - Flat	\$14,704.00
Type ILG-325 Stainless Steel Panels with Fin	\$374,919.00
Type EWS-401A Stainless Steel Wall System	\$474,250.00
Type EWS-401C Stainless Steel Wall System - Finish C	\$21,834.00
Sub-Total ex GST	\$2,606,011.00
GST	\$260,601.10
Total inc GST	\$2,866,612.10

CUSTOMER QUOTATION NO. 123**Type ILG-320A Stainless Steel Internal Panels - Flat**

Item	Quantity	Unit Price	Total
Cladding Stainless steel wall cladding panels on compressed fibre cement (CFC) backing including necessary fixings and accessories for a complete installation.	673.00	\$2,382.00	\$1,603,086.00

Type ILG-321 Stainless Steel Internal Panel - Perforated

Item	Quantity	Unit Price	Total
Cladding Stainless steel wall cladding perforated panels with 10mm dia at 50% open area including necessary fixings and accessories for a complete installation. (AMA will not be responsible for any any tea staining or leaching of any sorts)	43.00	\$2,726.00	\$117,218.00

Type ILG-322 Stainless Steel Internal Panels - Flat

Item	Quantity	Unit Price	Total
Cladding Stainless steel wall cladding panels on compressed fibre cement (CFC) backing including necessary fixings and accessories for a complete installation.	4.00	\$3,676.00	\$14,704.00

Type ILG-325 Stainless Steel Panels with Fin

Item	Quantity	Unit Price	Total
Cladding Stainless steel wall cladding panels on compressed fibre cement (CFC) backing including necessary fixings and accessories for a complete installation.	141.00	\$2,659.00	\$374,919.00

Type EWS-401A Stainless Steel Wall System

Item	Quantity	Unit Price	Total
Cladding External stainless steel sheeting on compressed fibre cement (CFC) backing with suitable support framing	122.00	\$2,710.00	\$330,620.00
Cladding External stainless steel sheeting on compressed fibre cement (CFC) backing with suitable support framing	53.00	\$2,710.00	\$143,630.00

Type EWS-401C Stainless Steel Wall System - Finish C

Item	Quantity	Unit Price	Total
Cladding External stainless steel sheeting on compressed fibre cement (CFC) backing with suitable support framing.	3.00	\$3,639.00	\$10,917.00
Cladding External stainless steel sheeting on compressed fibre cement (CFC) backing with suitable support framing.	3.00	\$3,639.00	\$10,917.00

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Thank you.

Sub-Total ex GST	\$2,606,011.00
GST	\$260,601.10
Total inc GST	\$2,866,612.10
